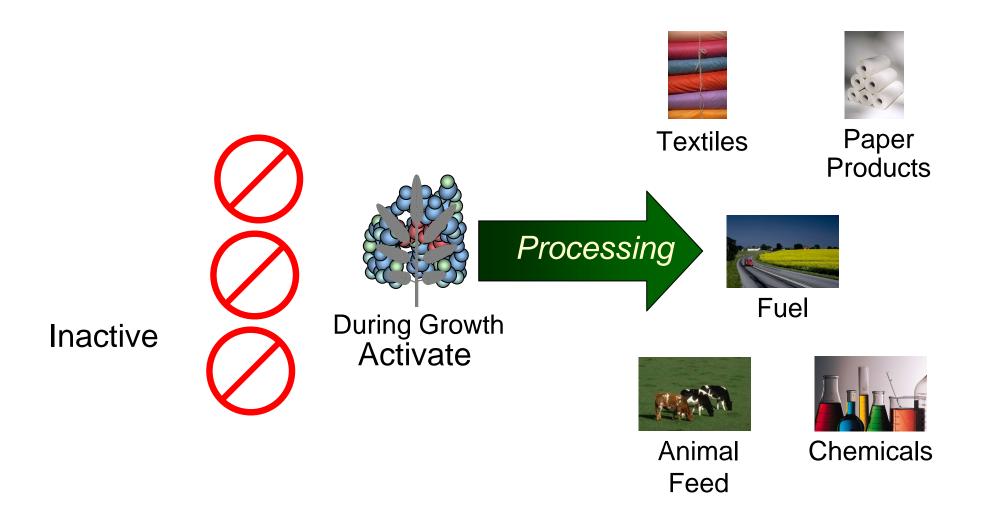


# Leading Sustainable Energy Production from Agricultural Biomass

Company Overview Cambridge, MA

# Agrivida Product Technology



# Agrivida's Team



Michael Raab, Ph.D. molecular biology background; Merck Research Laboratories, MIT



Syngenta Business Development, Monsanto; Enzymes, Traits, Grain Processing





Jeremy Johnson, Ph.D. process optimization;

National Renewable Energy Lab, MIT

Karl Ruping, Esq

15+ years in business development; incTank, MIT





Sairam Rudrabhatla, Ph.D.

plant transformation & regeneration;

Aventis Crop Science, 20 years of professional experience

Humberto de la Vega, Ph.D. plant molecular biology background &

25+ years of professional experience



## **Advisory Board**

- <u>Dr. Fred Ausubel</u>, Harvard, NAS, Molecular biology & plant physiology
- <u>Dr. Elizabeth Hood</u>, ASU, Plant industrial enzyme production
- Dr. Ken Keegstra, MSU & DOE, Plant cell wall biology

- <u>Dr. Ray Goldberg</u>, Harvard, Agribusiness
- Mr. Scott Pearce, CEO
  BioFuel Energy, Ethanol production
- <u>Dr. Jeff Tester</u>, MIT, Renewable energy
- <u>Dr. Michael Ladisch</u>, Purdue, NAE, Ethanol production & bioprocessing



### **Ethanol Market**



#### Ethanol summary:

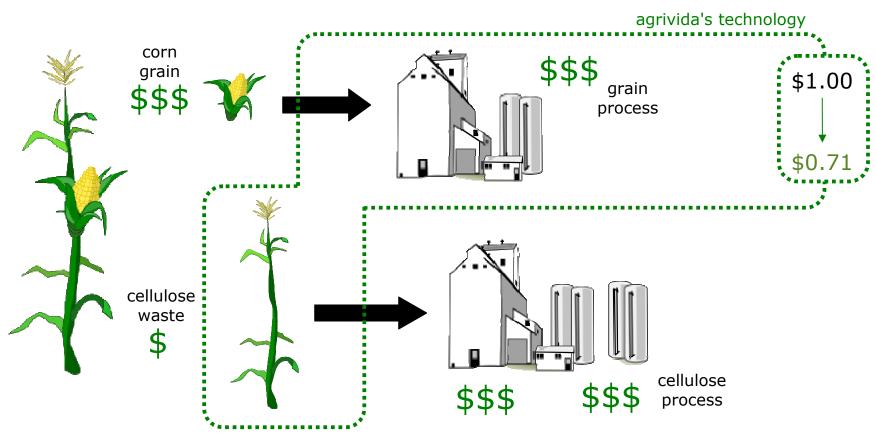
U.S. Ethanol is

- \$10B market in 2006,
- renewable,
- clean-burning, and
- domestically produced

#### <u>Market challenges</u>:

- •Reduce ethanol production costs and expand capacity
- Develop cost-competitive cellulosic processes
  - Use agricultural residues and non-food feedstocks
  - •Expand feedstock acreage to be grown in diverse geographies and on marginal soil

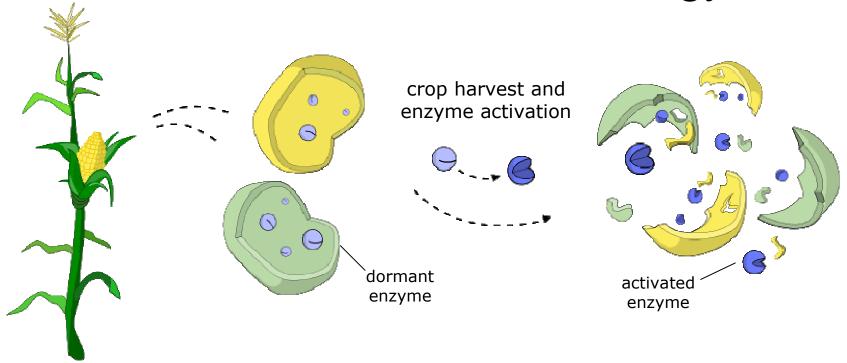
# Competitive Advantage



Agrivida can add over \$1.5B/yr to the ethanol value-chain:

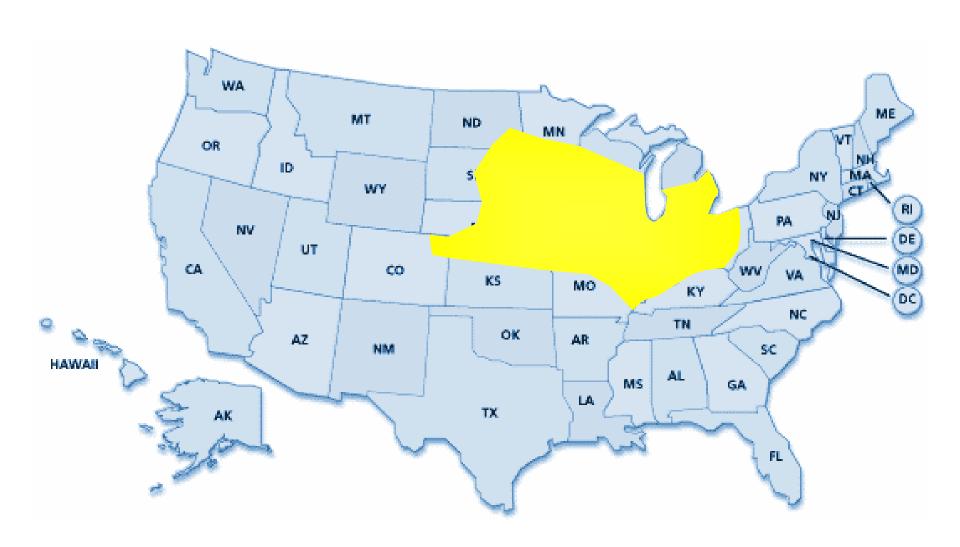
**Farmers:** 15% profit increase from selling waste **Producers:** 29% OPEX & 26% CAPEX savings

# GreenGenes<sup>TM</sup> Technology



- 1. GreenGenes<sup>™</sup> crops produce dormant enzymes within the plant.
- 2. The dormant enzymes are activated after harvest.
- 3. The activated enzymes degrade the cell wall.

## Agrivida Technology



# Agrivida Technology

# Improved Transformation Methods:

Increases transformation capacity. Reduces regeneration time by four months.





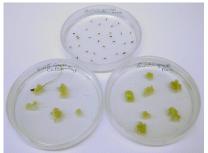




# Novel culture techniques: Potential

applications in corn breeding and trait development.









#### **Stress Tolerance**:

Improved drought, cold, salinity tolerance.

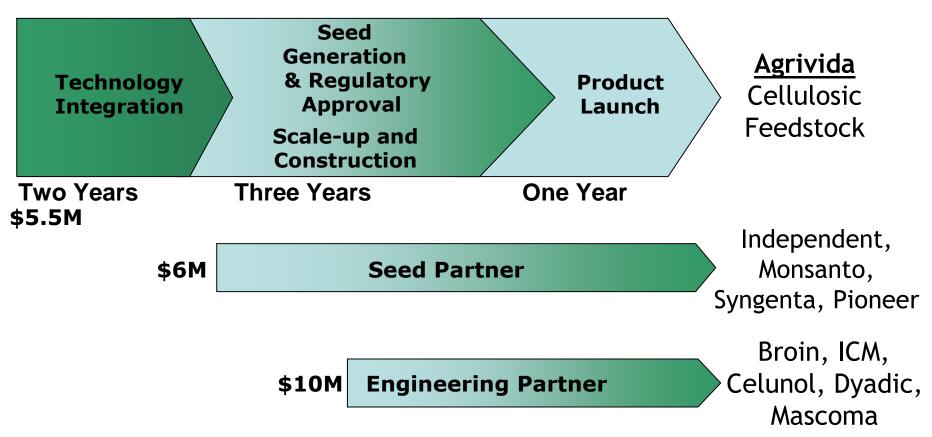


(After 2 hr at -6 C)





# Commercialization Strategy

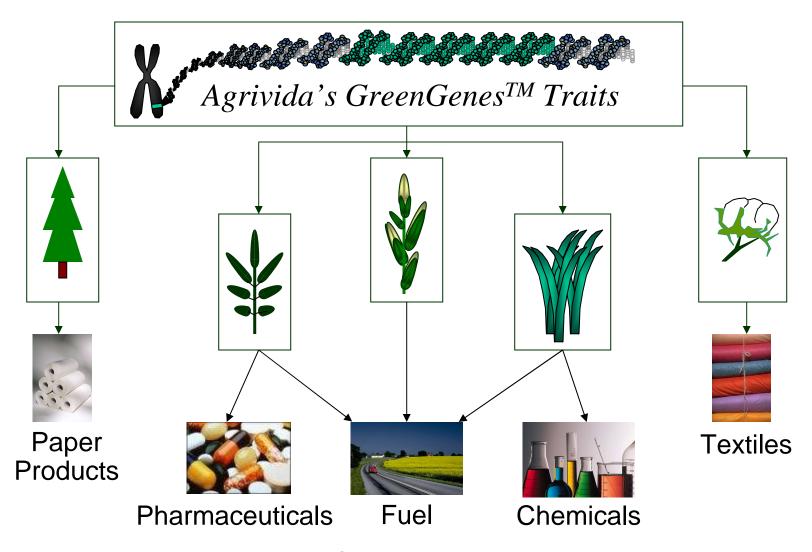


<u>Funding Sources</u>: Venture Capital, Strategic Partners

Government Funding: NSF, DOE, USDA, State Agencies

Intermediate Revenues: Out-licensing

## **Future Markets**



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### **Email**:

Dr. Michael Raab Agrivida, Inc. t. 617-905-9500 f. 617-576-9551 rmraab@agrivida.com

ww:

http://www.agrivida.com